

Manthan Legal – Immigration Case Study - 1

STREAMLINING THE H1-B IMMIGRATION PROCESS

ISSUE AT THE LAW FIRM

- The H1 season of February and March is a pretty busy period for Immigration departments that have an active H1B processing service. Law firm wanted to increase H1Bs processed from 160 cases in 2007 by at least 50%.

MANTHAN SOLUTION

- Built a dedicated team of 1 lawyer and 3 paralegals to support the H1B team at a short notice of 3 weeks.
- The team at Manthan took responsibility for processing the entire cycle of H1-B.
- The team delivered a cumulative of 75 cases in a span of 6 weeks and 95 over 3 months.

BENEFITS

- Law firm successfully processed a total of 295 cases in 2008, a jump in the number of cases by 85%. Of these, the offshore team delivered 95 cases.
- While revenues increased by USD 370,000 this year only in H1B processing, while the offshore costs were USD 47,000, which meant less than USD 500 per case of cost of offshore processing.

The real sweetener: Bigger commitment of Immigration work from the client the next year.